

**FORM NL-40 - BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS****UNITED INDIA INSURANCE COMPANY LIMITED****BUSINESS ACQUISITION FROM DIFFERENT CHANNELS - QUARTER 1 2016-17**

Rs in Lacs

Sl.No.	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	3440561	170306	3087447	151220	3440561	170306	3087447	151220
2	Corporate Agents-Banks	303921	17737	230358	14131	303921	17737	230358	14131
3	Corporate Agents -Others	10226	2180	117649	2786	10226	2180	117649	2786
4	Brokers	156980	87404	150625	72175	156980	87404	150625	72175
5	Micro Agents	65	5	195	9	65	5	195	9
6	Direct Business	375395	78160	483135	78187	375395	78160	483135	78187
	Total (A)	4287148	355793	4069409	318508	4287148	355793	4069409	318508
1	Referral (B)	0	0	0	0	0	0	0	0
	Grand Total (A+B)	4287148	355793	4069409	318508	4287148	355793	4069409	318508

Note:

1. Premium means amount of premium received from business acquired by the source

2. No of Policies stand for no. of policies sold